

# How to Get Started as a Tuffy Franchise

How do you get started with Tuffy?

Fill out the following Qualification Sheet. Once we receive your paperwork, we'll contact you to review your Qualification Sheet and make arrangements to send you our Franchise Disclosure Document (FDD), which will provide you with additional information regarding Tuffy. The FDD is available in paper and electronic formats, but unless you specify otherwise, the FDD will be mailed to you in paper format. If you would prefer to receive it in electronic format, an active email account and Adobe Acrobat Reader are necessary.

Once you have reviewed the FDD, the next step is to set up your initial interview at our headquarters in Toledo, Ohio. During that day, you will learn all about the various aspects of The Tuffy Franchise System from real estate development and financing to advertising and shop operations. That initial interview gives both parties the opportunity to determine whether we're right for one another.

Item Estimated Low

Estimated High

Initial Franchise Fee

\$25,000 \$25,000 Initial Advertising

\$5,000 \$10,000 Lease Deposit & First Month's Rent

\$8,000 \$30,000 Miscellaneous Pre-opening Expenses

\$13,000 \$35,000 Travel & Living Expenses While Training

\$1,000 \$3,500 Additional Funds \$10,000 \$50,000 Total Estimated Liquid Capital Needed \$62,000 \$153,500

The following items are normally financed. Equipment & Furniture \$145,000 \$175,000 Awning & Building Accent Stripe \$0 \$11,000 Signage \$15,000 \$45,000 Initial Inventory \$20,000 \$50,000 Total Estimated Initial Investment Needed \$242,000 \$434,500